

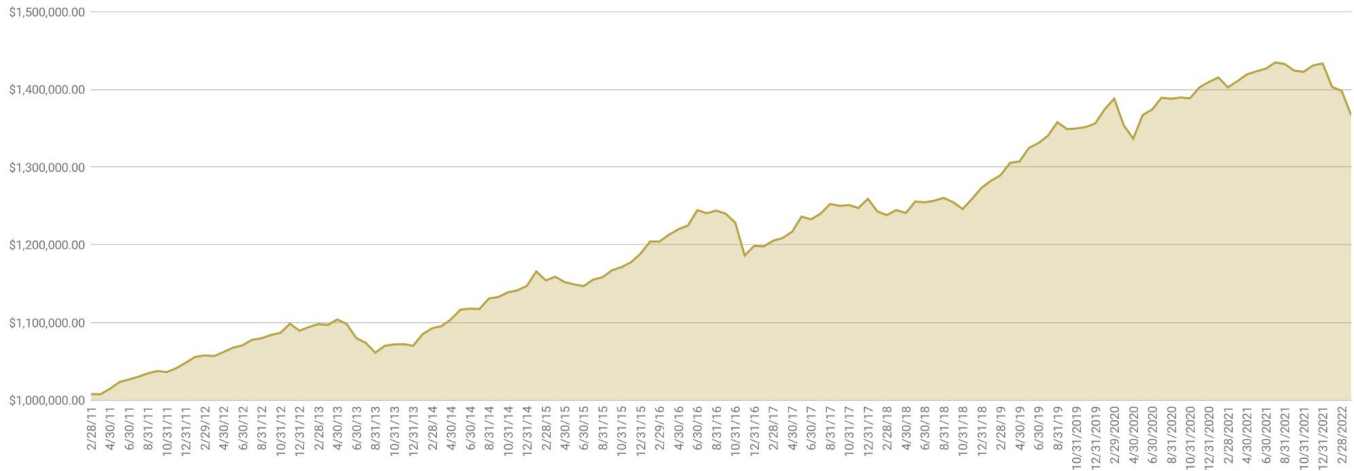
(484) 588 0119  
 watkinsoncap.com  
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**WATKINSON**  
 CAPITAL

10 Valley Stream Parkway  
 Suite 202  
 Malvern, PA 19355

## MUNICIPAL BOND ADVANTAGE STRATEGY



## PERFORMANCE

### Watkinson Capital Municipal Bond Advantage Strategy

Performance as of 3/31/2022 Net of Fees

	1 Year	3 Year	5 Year	Inception 2/1/2011
Municipal Bond Advantage Strategy	-3.10%	1.55%	2.49%	2.22%

## PORTFOLIO CHARACTERISTICS

Effective Duration	4.17 Years
Average Yield to Maturity	3.75%
Tax Equiv Dist Yield	6.45%
Weighted Average Coupon	4.49%
Weighted Average Maturity	9.48 Years
Weighted Call Option	4.21 Years

## OTHER INFORMATION

Category	Investment grade tax exempt municipal bonds with a modest average life, maturity, and duration
Investment Focus	Unique bond approach with the goal of producing a higher after tax net yield while preserving and enhancing capital
Minimum Investment	\$250,000
Portfolio Managers	William J Watkinson, President / CEO Mark C Watkinson, COO
Available Platforms	Schwab, NFS / Fidelity, TDA
Experience	Team has a combined 75 years experience

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## INVESTMENT PHILOSOPHY

We identify and locate quality municipal bonds with superior yields, on a national basis, while concentrating on principal safety and return. We build portfolio consisting of individual bond issues in a separately managed account providing customized portfolios to our clients. This allows us to provide the best proportions of current yield, upside potential and downside protection. Our portfolios are diversified on a national basis and strive to avoid municipal credits which are faltering. We believe that active diversified separate account management may provide opportunities to reduce risk and maximize after-tax returns.

## INVESTMENT PROCESS

Through research and market knowledge, we exploit inefficiencies in the municipal market by purchasing bonds that are undervalued, under priced, or misunderstood. Complicated bond issues are managed with the use of advanced analytics, and our portfolios are stress tested. Credit rating changes are monitored on a daily basis. We sift through many offerings on a daily basis and can bid direct on those bonds that are for sale in the market place in an attempt to buy our positions wholesale, oftentimes eliminating 2 or 3 middlemen.

## PORTFOLIO STRUCTURING

High Quality Portfolio	We buy bonds within the investment grade spectrum that offer yield enhancement opportunities.
Intermediate Duration	Flexible portfolio structure allows us to shift duration in reaction to ever changing interest rate environments.
National Portfolios – With Home State Sensitivity	Can custom tailor portfolios for clients that are looking for a particular credit rating and/or avoidance of particular states. Our goal is to maximize after-tax return.
Portfolio Turnover Reflects Active Management Philosophy	We actively manage the portfolio’s principle value in an attempt to protect and enhance income, with an eye towards tax efficiency.
Portfolio Structure	Our multifaceted strategy produces a portfolio of municipal bonds from throughout the U.S. and its territories, with current average maturities of less than 12 years, resulting in less exposure to interest rate risk than investments with longer average maturities.

Watkinson Capital Advisors LLC (“WCA”) is a state registered investment adviser located in the Commonwealth of Pennsylvania. WCA portfolio results represent results for actual continuous managed portfolios during the corresponding time period. The performance results reflect the reinvestment of dividends, interest and other account earnings, and are gross of applicable account transaction and/or custodial charges, and WCA’s investment management fee. Please Note: Past performance may not be indicative of future results. Therefore, no current or prospective client should assume that future performance will be profitable, equal the performance results reflected, or equal any corresponding historical benchmark index, including the Barclays 5 year Municipal GO Index. Please Also Note: (1) performance results do not reflect the impact of taxes; (2) It should not be assumed that account holdings will correspond directly to any such comparative benchmark index; (3) comparative indices may be more or less volatile than the WCA portfolios; and (4) a description of each comparable index is available upon request. Different types of investments and/or investment strategies involve varying levels of risk, and there can be no assurance that any specific investment or investment strategy (including the investments purchased and/or investment strategies devised or undertaken by WCA) will be either suitable or profitable for a client’s or prospective client’s portfolio. All performance results have been compiled by WCA, and have not been independently verified. Information pertaining to WCA’s advisory operations, services, and fees is set forth in WCA’s current disclosure statement, a copy of which is available from WCA upon request. For reasons including variances in portfolio account holdings, variances in the investment management fee incurred, market fluctuation, the date on which a client engaged WCA’s investment management services, and any account contributions or withdrawals, the performance of a specific client’s account may have varied substantially from the indicated performance results. In the event that there has been a change in a client’s investment objectives or financial situation, he/she/it is encouraged to advise WCA immediately.